



SMART SOLUTIONS FOR DISTRIBUTED NETWORKS

# JOIN THE TENTH ANNIVERSARY "CELL"-EBRATION

Opengear is "cell"-ebrating 10 years of innovation and helping businesses manage their IT infrastructures securely and remotely, even if the network is down. We are so confident our cellular out-of-band solutions will optimize performance and set your business apart, we are offering you these Tenth Anniversary "Cell"-ebration savings:

**Purchase ten (10) select Opengear cellular devices by September 30th and we'll pay for a one year/1MB data plan for each device!**



ACM5500 Management Gateway



IM4200 Infrastructure Manager



IM7200 Infrastructure Manager

Contact Opengear today at +1 (888) 346-6853 or by email at [sales@opengear.com](mailto:sales@opengear.com)

## Terms and Conditions

- Purchase, or Purchase Order, must be received before noon MDT September 30, 2014.
- Orders should be sent to [orders@opengear.com](mailto:orders@opengear.com) with "Tenth Anniversary Cell-ebration!" on the order. Phone orders may reference "Tenth Anniversary Cell-ebration!"
- Select Models include: IM7200 -LA, -LR, -LV models; IM4200 -G, -GS, -GV models; ACM5500 -LA, -LR, -LV, -G, -GV models.
- There is no limit to the number of times this promotion may be used before September 30, 2014.
- Shipping is applicable on all orders; Sales Tax is applicable in certain states (CA, CT, CO, IL, NJ, PA, RI, UT).
- This promotion is valid on new orders only and may not be combined with any other Opengear promotions or rebates.
- Combinations of product are accepted for the promotion - the data plan cost will be deducted from your order. Maximum value is \$60 per device.
- Opengear reserves the right to cancel or stop this promotion at any time without advance notice.
- If returns are made in the first thirty (30) days, then the value of the data plan will be deducted from any credit.

**10 YEARS**  
of **OPENGEAR**  
A TIMELINE OF OUT-OF-BAND INNOVATION

Our tenth anniversary has been both a cause for celebration and a source of validation for Opengear. Here's a quick look at the key decisions and developments that have led us where we are today.

### IDENTIFYING AN OPPORTUNITY

**1990s**

Throughout the 1990s, external modems formed the basis for OOB management frustrations.

**2002**

After a digital arms race brought modems into the data center circa 2002, a new range of possibilities emerged.

**2004**

Opengear entered the fray in 2004, intent on helping clients simplify, streamline and secure their remote management efforts.

### EARLY PROGRESS

**2008**

Continuing its mission for open and comprehensive infrastructure management, Opengear integrated Network UPS Tools and Powerman, enabling open source, vendor-neutral monitoring and OOB control of power equipment.

**2006 / 2007**

The next two years saw two new introductions: a true enterprise-grade OOB management solution in 2006 and later the integration with the Nagios monitoring system in 2007.

**2005**

Opengear was instrumental in the OKVM Open Source Project beginning in 2005, releasing its first two OOB management products later that year.

### SIGNS OF INNOVATION

**2009**

Opengear raised eyebrows and gained traction in 2009, sponsoring the extension of FIPS security to embedded devices and accepting the industry accolade of an Open Source Top 50 award.

**2010**

Opengear was among the first to spot the potential of 3G OOB, releasing an integrated, internal 3G modem which enabled advanced monitoring, device connectivity, and VPN connectivity across global cellular networks.

**2011**

The following year, Opengear would begin its (now four-year) run as an InteropNet Provider supporting partners like HP, Cisco, FS and ServerTech.

**2012**

Awarded Most Innovative IT Hardware in The Network Products Guide, as well as Australian National iAward for the Tools and Infrastructure category.

**2013**

Developed open 4G LTE modem capabilities, Awarded Gartner Cool Vendor award and 2012 Asia Pacific ICT Alliance Merit Award for best innovation.

**10 years!**

**2014**

This year's accomplishments have been highlighted by 4G LTE certification from both Verizon and AT&T, for our ACM5504-S-L and ACM5508-2-L Management Gateway and IM7200-L Infrastructure Manager.