



Opengear End-of-Sale and End-of-Life Announcement

Product life-cycles are influenced by many factors including market demands, new technologies, component availability and resource constraints. Opengear announces the end-of-sale and end-of-life (EoL) dates for the "VCMS" product used for Centralized Management of Opengear appliances. The last day to order the VCMS product is March 1, 2013. The Opengear Technical Support Team will continue to address major security issues and bugs, and assist customers still using the product until March 1, 2014.

Opengear has created a replacement product - the new Opengear Lighthouse VM. It is a superset of the previous VCMS but retains key features plus improved appliance manageability and dial out capabilities. Important information about the product differences is included below as well as key dates.

EoL Product

Product Type	Centralized Management
Part Numbers	VCMS
MSRP	USD \$ 2995

Replacement Product

Product Type	Centralized Management
Part Number	OGLH-VM-100
Additional Features	New features are focused on improved manageability of Opengear devices and the attached IT networking gear. Device grouping and search capabilities enable an upgraded User Interface, and improved dial-out functionality allow for seamless centralized dialing.
Compatibility	All OG appliances including IM, CM, and ACM products
MSRP	USD \$2500 (with 100 appliance license bundle)

Key Dates

End-of-Sale Date	March 1, 2013
Last Shipment Date	March 1, 2013
Last Software Update	March 1, 2014 Customers who have previously purchased extended software cover (prior to March 1, 2013) will be provided with software updates & support cover to the end of cover period.
Last Date of Support	March 1, 2014 Customers who have previously purchased extended software cover (prior to March 1, 2013) will be provided with software updates & support cover to the end of cover period.

OEM Customers Availability of customized EoL products may temporarily be extended on a case-by-case basis by contacting the OEM sales division