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'Centralised systems required'

Cloud, IoT and analytics demand centralised IT, says Fujitsu

INFRASTRUCTURE Enterprises are not able to fully take advantage of new trends such as data analytics, cloud computing and the Internet of Things (IoT) because they do not centralise their IT systems, according to Farid Al Sabbagh, managing director and VP at Fujitsu.

Speaking at yesterday's Dubai leg of the Fujitsu World Tour 2015, Al Sabbagh said that centralising IT systems was a pre-requisite for achieving what he called "hyper connectivity" — the ability to take advantage of emerging trends to drive business value.

"On average and according to Gartner, 67% of the total IT cost is used for 'keeping the lights on' — or, to run and maintain current systems," he said.

"This is not enough to prepare an enterprise to benefit from a hyper-connected market, preventing the development of new innovation that has the power to transform business efficiency."

Al Sabbagh: 67% of IT costs spent on 'keeping the lights on'.

Ayman Abouseif, vice president of Product Marketing at Fujitsu, reiterated Al Sabbagh's comments, saying that, only by centralising IT systems can an enterprise truly protect itself and move into the era of hyper connectivity.

"In a safer and centralised environment, businesses can apply new technology to deliver deeper insights and value from information," he said.

PRODUCT FOCUS

Total resilience

Opengear's has launched its new Resilience Gateway, which helps ensure uptime at branch offices and remote sites. With Failover to Cellular™ over high-speed 4G LTE networks, the Resilience Gateway improves WAN resilience and business continuity at remote sites, stores, and throughout the enterprise. Environmental monitoring and security for IT assets is delivered by attaching security cameras, door sensors, and temperature monitors.

Manage all edge routers, firewalls, UPSes, PDUs with serial & USB & Ethernet consoles

Automatically detect and recover from outages and repair equipment faults

Strong security, PCI-DSS, FIPS140-2, SSL and SSH, stateful firewall

Failover to high speed 4G LTE cellular network for improved WAN resilience