



**Replace Your Customer's EOL Cisco ISR2900
With Opengear And Get Your Own Cash Cow**

See reverse side for details

Opengear is purpose built for Smart Out-Of-Band Management

Your customers want visibility and resiliency in their data centers. **The IM7200 gives them both.**

Key Opportunity Facts:

- **Hundreds of thousands** of ISR2900s were installed over the past 10 years.
- Cisco will soon **end software maintenance** and **security support** for these units.
- Your customers will need to replace them with a **true out-of-band solution** – Opengear
- Suggest Opengear's IM7200 Series as a **drop-in replacement** that includes upgraded specs, Failover to Cellular™ and **software selectable cabling**

If your customers have Cisco ISR2900s and want to trade-in for Opengear receive:

- **\$50 off per unit** with purchase of ACM7000-L or ACM7000*
- **\$250 off per unit** with purchase of CM7100 or IM7200*

Want to know more?

Reach out to your Opengear Channel Account Manager today to discuss!

*Customer must provide proof of ownership of Cisco ISR2900 units to qualify for special pricing

