

# THE TALE OF TWO SD-WAN DEPLOYMENTS



The **SD-WAN** (Software Defined Wide Area Network) market is predicted to reach \$8 billion by 2021, becoming a standard deployment for enterprise networks.<sup>1</sup>

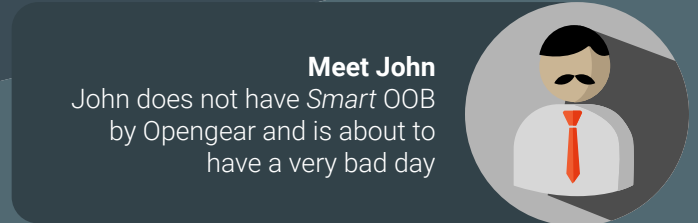
**Smart Out-of-Band** (*Smart OOB™*) by Opengear is a remote management solution utilized globally to monitor and manage your network devices even when your network goes down.

Learn why *Smart OOB* is a necessity for always-on access during an SD-WAN deployment.<sup>2</sup>



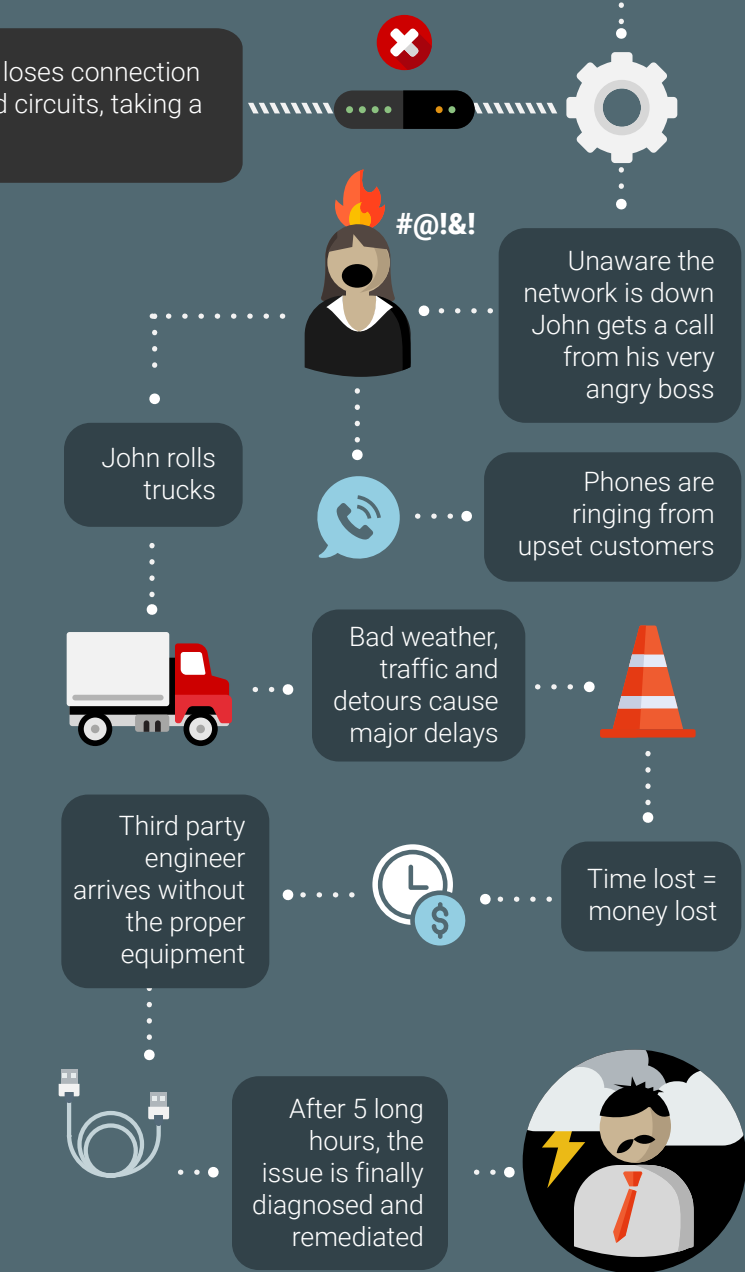
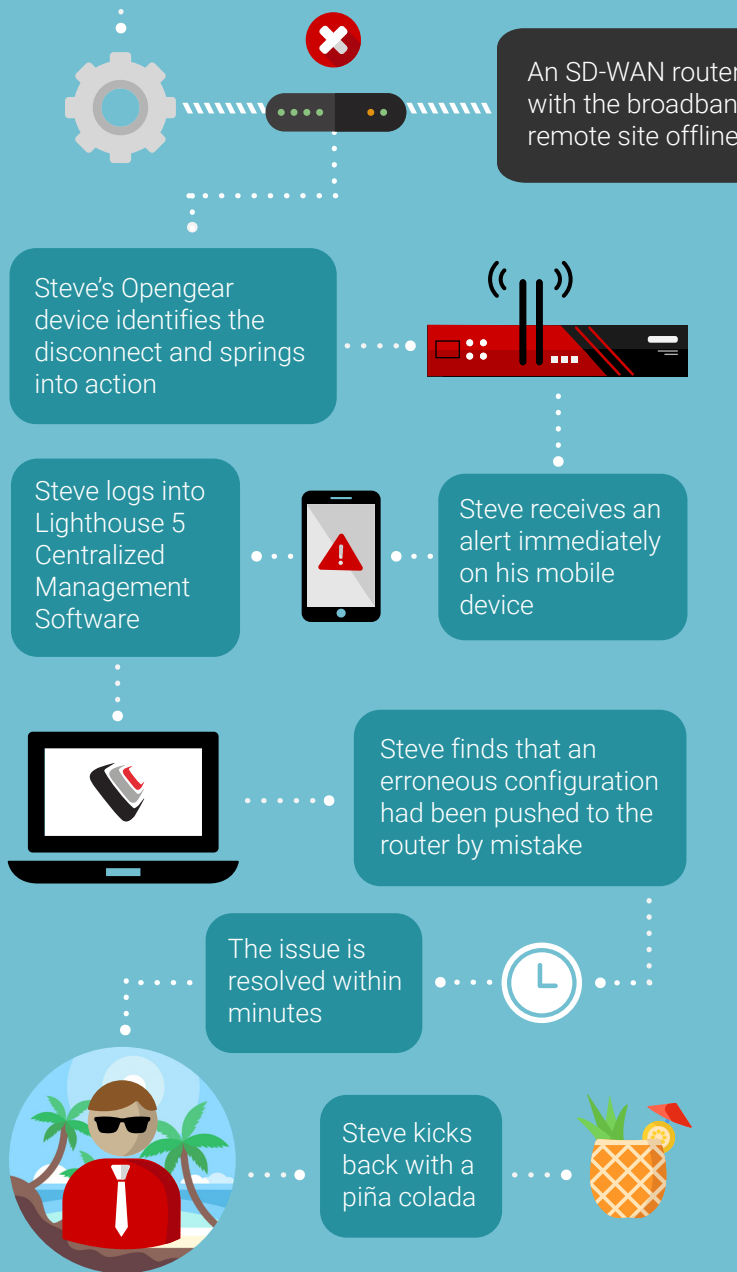
## Meet Steve

Steve is prepared for any network disruption with *Smart OOB* by Opengear



## Meet John

John does not have *Smart OOB* by Opengear and is about to have a very bad day



## WITH SMART OOB

**\$** DOWNTIME COSTS A FRACTION OF INDUSTRY STANDARDS

**🕒** NETWORK OUTAGES ARE REMEDIATED IN MINUTES

**0** TRUCK ROLLS PER MONTH

## WITHOUT SMART OOB

THE AVERAGE COST OF DOWNTIME IS **\$5600 PER MINUTE**<sup>3</sup>

THE AVERAGE LENGTH OF A NETWORK OUTAGE IS **5 HOURS**<sup>4</sup>

TRUCK ROLLS PER MONTH<sup>4</sup> **8**

**Make your SD-WAN deployment a happy tale. Don't be like John, get *Smart OOB*.**



1. IDC: <https://www.idc.com/getdoc.jsp?containerId=prUS42925117>  
 2. Opengear: <https://opengear.com/solution/sd-wan-and-out-of-band/>  
 3. Gartner: <https://blogs.gartner.com/andrew-lerner/2014/07/16/the-cost-of-downtime/>  
 4. IHJI: <http://www.ihji.com/whats-it-really-cost-to-roll-a-truck/>