



**Job Title:** Solutions Engineer

**Department:** Engineering

**Reports To:** Senior Product Manager

**Location:** Sandy, Utah

#### **WHO WE ARE:**

Opengear is a well-established global and profitable company developing innovative software and appliance solutions for provisioning, orchestration and remote management of network infrastructures. Opengear network resilience and automation solutions are trusted by major enterprises globally for delivering secure, resilient operation for their critical IT infrastructure.

We are seeking a Solutions Engineer who will support key strategic customers both pre- and post-sales. The ideal candidate has experience in customer-facing technical positions (technical support, sales engineering, solutions engineering), broad knowledge in Network Operations/DevOps, and the ability to develop software integration using scripting languages (Python, Bash) and RESTful APIs.

#### **DUTIES AND RESPONSIBILITIES**

- Work directly with customers to understand their business needs and to propose and communicate technical solutions
- Integrate Opengear solutions in customer environments by configuring components, creating scripts, integrating applications through RESTful APIs
- Work in both virtual and physical lab environments to replicate production environment conditions and create proof-of-concept solutions to be proposed to customers
- Collaborate with sales, product management, and engineering to understand technical requirements and suggest solutions
- Be an Opengear internal and external evangelist, helping to disseminate technical information both internally to the sales force as well as externally to the market at large, using both direct (presentations, technical discussion) and indirect channels (knowledge base articles, video recordings, etc.).
- Some domestic/international travel required (up to 20%)

#### **REQUIRED QUALIFICATIONS**

- 5+ years of experience in a related function, working in Networking/NetOps/DevOps
- B.S. degree in Computer Science, Engineering, or equivalent experience
- Ability to develop Python and Bash scripts, use RESTful APIs
- Solid knowledge/experience in Networking, Network Operations
- Demonstrable experience with Linux System Administration
- Strong communication and analytical skills
- Solution-oriented attitude

#### **DESIRED QUALIFICATIONS**

- Experience configuring and managing networking equipment
- Experience with Orchestration tools (e.g. Chef, Puppet, Ansible, etc.)
- Experience with Containers (e.g. Docker) and developing containerized applications

Applicants must be authorized to work in the USA.

Opengear will provide the successful candidate with a competitive salary and generous benefits package.